



WaKa - Forest Investment Services AG

Forests are Capital

WaKa
Forest
Investment
Services AG



Your Partner for sustainable forest management and forest investments

Team

Our senior team has already worked closely together before founding our company. Our employees are highly experienced and are fluent in 11 languages: German, English, French, Spanish, Portuguese, Italian, Creole, Polish, Chinese, Malay and Russian.

Dr. Reinhold Glauner
Managing Director, Switzerland

Studies of forest science, doctoral degree (Dr. forest.), University of Göttingen

Board positions. Publicly appointed and sworn expert for forest value estimation and forest investment calculation. Author and co-author of more than 200 publications and work reports.

Areas of expertise: forest assessment, forest economics and development of financing instruments, timber market, wood processing, value chains and procurement guidelines, climate protection, biodiversity, certification of plantations and natural forests.



Dr. Walter Kollert
Head of Portugal office

Studies of forest science, doctoral degree (Dr. rer. silv.), University of Munich

Board positions. Author and co-author of more than 150 publications and work reports.

Areas of expertise: Forest economics, timber market, value chains, forestry policy, afforestation and rehabilitation of forests for climate protection, planning, implementation and evaluation of international projects, organization of international events, teaching and research.



Przemyslaw Jan Walotek
Director Latin America

Studies of forest science (Master of Science, M.Sc.), University of Göttingen

Registered member of CREA (Conselho Regional de Engenharia, Arquitetura e Agronomia - the Brazilian Regional Council for Engineering), with official authority to develop forest management plans and environmental impact assessments, and to legally perform all forestry functions in Brazil. Author and co-author of over 100 publications and work reports.

Fields of expertise: forest yield science, inventory, forest planning and silviculture, environmental monitoring, forest valuation, timber market, nurseries, information systems and databases.



Switzerland - Head Office

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WaKa - YOUR PARTNER FOR SUSTAINABLE FOREST MANAGEMENT AND FOREST INVESTMENTS

Forests are among the most important ecosystems on earth. Our health, climate, nature, and environmental protection are dependent on forests. However, forests also have a unique economic significance as a supplier of raw material. They create jobs and income in the long term, also in the wood industry, and promote sustainable development of rural areas, where there are only limited employment opportunities.

Economics is the driving force behind sustainable forest management. WaKa embodies this very idea in its company motto: 'Forests are Capital' that can only be sustained and enhanced if forestry commits to long term financial goals and profitability. This is our specialisation. We support forest owners and foresters in achieving true sustainability that is economically feasible, socially acceptable, and environmentally friendly.

UNDP, FAO, ITTO, IUFRO

Value chain analysis in forestry and wood industries, development of forest management models and design of national and regional forest policies, publication in internationally renowned media, carrying out studies on forest plantations, especially with the tree species Teak.



Private investors

Implementation of forest inventories, Compilation of forest management plans and assessment of investment opportunities for wealthy individuals and family offices.



International Forest Funds

Periodic evaluation of forest resources for global asset managers.



GIZ, KfW, forest consulting companies

Identification, implementation and evaluation of development projects. Development of forest legislation and reforestation strategies for the adaptation to climate change.



WaKa - when forests are in focus!

Fields of operation



Forest Consulting

We perform advisory mandates for forest managers and development organisations assisting them to plan, implement and control sustainable forest management. We accompany such transformation processes through technical and strategic advice. For example, when assessing value chains from tree to finished product, in the design of forest certification, the fight against climate change or in the education and training of forestry personnel.



Investment Forestry

We are aware that a successful investment starts with the selection and evaluation of a forest as a capital asset. We have assessed 1.6 million hectares of forest through careful due diligence processes, with regards to their suitability as investment opportunities. For this purpose, we have established a global network of forestry professionals and act in tandem with trusted forest owners and forest funds.

Clients

Forest managers

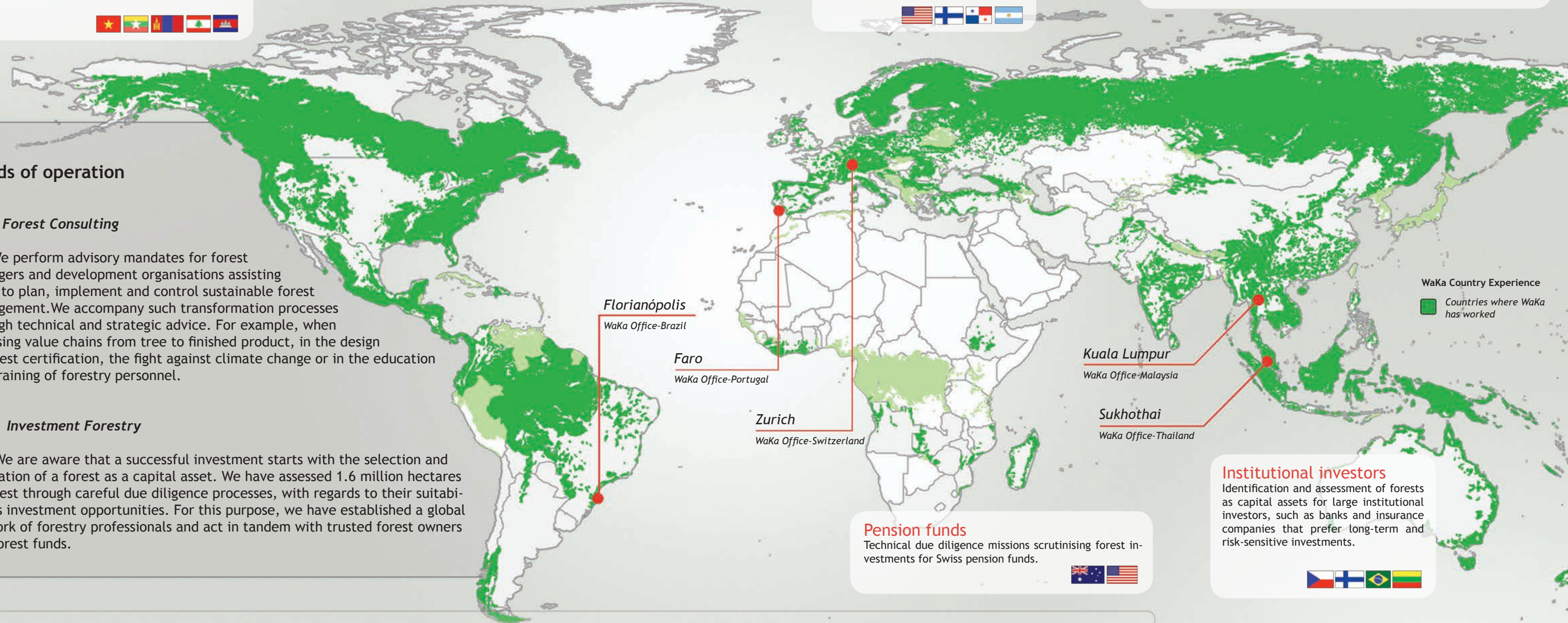
Forestry administrations, ministries, forestry and wood processing companies: WaKa cooperates in partnership with this group of customers in order to optimise forest management under different objectives. For example to cope with the altered climatic conditions, changing social demands and frameworks for nature conservation.

Development organisations

International organisations and development banks, support sustainable forest management under difficult conditions in countries with competing land use pressure from industries and local communities. A holistic view of the natural, social and economic framework conditions, for the implementation and financing of sustainable forest management is a core skill base of WaKa.

Green investors

Insurance companies, forest funds, investment advisers and family offices have recognised the value of forests as an alternative and sustainable asset. WaKa has gathered experience as a certified forest assessor, qualified due diligence partner and investment adviser for more than 10 years, handling 1.6 million hectares of forests in 20 countries.



Pension funds

Technical due diligence missions scrutinising forest investments for Swiss pension funds.



Institutional investors

Identification and assessment of forests as capital assets for large institutional investors, such as banks and insurance companies that prefer long-term and risk-sensitive investments.

